



# Weekly Leader Board



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

October 2, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$130,153	39
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$48,668	24
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$44,086	10
Borosak, William J. Jr.	Secure Financial Group, LLC	\$34,328	8
Ahlbum, Tim	Health Coverage Solutions	\$31,636	5
Barta, Devin M.	Barta Insurance Agency	\$31,620	9
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Shackelford, Edward L.	The Assurance Group, Inc.	\$27,815	9
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,955	17
James M. Gray, Inc.		\$22,140	4
Senior Insurance Marketing, Inc.		\$22,140	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$20,494	4
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,378	6
Clark, John W.	Senior Solutions Insurance Agency	\$15,863	8
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,148	1
Landis, Mark S.	Metro Insurance & Financial Services	\$13,872	3
AmeriLife		\$11,015	19
Schuler, James F.	Consumer Group Services, Inc.	\$10,187	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$10,176	1
Savage, Gina	Savage Insurance Agency	\$10,175	2
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$9,026	3
Rosati, Lisa	Rosati Insurance Agency	\$8,820	2
Edwards, Jackson IV	Edwards Insurance Agency	\$8,700	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,528	12
Centerstone Insurance & Financial Svcs.		\$8,511	4
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$8,207	4
American Eagle Consultants, Inc.		\$8,075	5
Bowes, Rick	Bowes Insurance Agency	\$7,776	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$7,484	6
Schwartz, Richard S.	Insurance Center of S. Florida	\$7,380	3
Hoyek, Tony N.	Hoyek Insurance Agency	\$6,924	1
Professional Group Plans, Inc.		\$6,864	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$6,408	1
Lobdell, Deborah H.	Lobdell Insurance Agency	\$5,987	2
Maisto, Stephen	Senior Health Solutions	\$5,304	4



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### Bronze Producers (\$2,500 - \$5,000)

Fekete, Eli	Fekete Insurance Agency	\$4,968	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$4,800	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$4,715	2
Mangini, Nicholas L.	Mangini Insurance Agency	\$4,524	2
Wroblewski, Robert M.	SOS Insurance Group	\$4,369	3
Arlein, David	Arlein Insurance Agency	\$4,332	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$4,332	2
Daley, Michael A.	Daley Insurance Agency	\$4,320	1
Blalock-McFarland & Associates		\$3,900	2
Hoffman, Arthur	Hoffman Insurance Agency	\$3,900	2
Chacon, Cesar	The Insurance Hub	\$3,888	3
AMAC Senior Resources Network		\$3,852	2
Jones, John A.	Jones Insurance Agency	\$3,804	1
Heller, Mark	Heller Insurance Agency	\$3,803	1
Hess, Ralph D. II	Hess Insurance Agency	\$3,708	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,708	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,683	1
Woodmen Insurance Agency, Inc.		\$3,657	4
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,602	4
Belhomme, Stefan	Belhomme Insurance Agency	\$3,564	1
Salmon, Sandra R.	Salmon Insurance Agency	\$3,504	1
Medsupps Solutions, LLC		\$3,372	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,276	1
Salvati, Paul D.	Salvati Insurance Agency	\$3,272	1
Cheek, Steven J.	Cheek Insurance Agency	\$3,168	1
Holeve, Bernard B.	Holeve Insurance Agency	\$3,108	1
A. C. Bradbury Insurance Svs., Inc.		\$3,107	1
ERIN Marketing, Inc.		\$3,072	2
Aronoff, Thomas H.	Aronoff Insurance Agency	\$2,844	1
Jetter, Art	Art Jetter & Company, Inc.	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Butler, Brian	Butler Insurance Agency	\$2,760	1
Matyskiel, Robert E.	Matyskiel Insurance Agency	\$2,688	1
Weir, Maurice L.	Weir Insurance Agency	\$2,688	1
Bennett, Don A. Sr.	Bennett Insurance Agency	\$2,676	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

October 2, 2016

### Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$21,600
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### Platinum Producers (\$15,000 - \$20,000)

Jaffe, Joseph A.	\$15,060
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### Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$14,148	Abbatiello, Vincent	\$10,176
Ottovoglio, Xiomara	\$12,516		

### Silver Producers (\$5,000 - \$10,000)

Stevens, Jason	\$8,832	Valdes, Jorge A.	\$6,672
Barta, Francine	\$8,484	Gordon, Aaron	\$6,504
Spink, Chad D.	\$8,340	Wiedersum, Bryan F.	\$6,408
Steiner, Marcia K.	\$8,148	Landis, Mark S.	\$5,952
Rosati, Lisa	\$8,100	Malley, Jeffrey K.	\$5,688
Graham, Christopher C.	\$7,991	Edwards, Jackson IV	\$5,664
Bowes, Rick	\$7,776	Savage, Gina	\$5,639
Grzywa, Brandon	\$7,224	Oblaczynski, William J.	\$5,436
Ranney, Eugene	\$7,140	Ripoll, Glenn A.	\$5,388
Hoyek, Tony N.	\$6,924	Barta, Devin M.	\$5,328
Graham, Christopher N., CLU	\$6,791		

### Bronze Producers (\$2,500 - \$5,000)

Fekete, Eli	\$4,968	Clark, John W.	\$3,588
Sakharoff, Richard D.	\$4,800	Belhomme, Stefan	\$3,564
Cortes, Viviana J.	\$4,536	Goldenberg, Karen S.	\$3,564
Larocca, Joseph A.	\$4,367	Boscardin, Daniel L.	\$3,528
Dillow, David S.	\$4,343	Pollak, Alan D.	\$3,528
Arlein, David	\$4,332	Salmon, Sandra R.	\$3,504
Pettey-Schroeder, Billie C.	\$4,332	Moss, Nina R.	\$3,503
Daley, Michael A.	\$4,320	Hirsch, Susan J.	\$3,480
Stevens, Ray	\$4,127	Richard, Paul	\$3,480
Brown, Christopher	\$4,116	Hackmeier, Jeff D.	\$3,383
Blalock, John	\$3,900	Post, Joshua	\$3,372
Muhlberg, Neal	\$3,804	Schlossberg, Michael J.	\$3,360
Heller, Mark	\$3,803	Ahlbum, Jon	\$3,348
Lawrence, Kevin	\$3,784	Aarons, Neill	\$3,276
Westfall, Edward B.	\$3,755	Franco, Salvador	\$3,276
Hess, Ralph D. II	\$3,708	Reyer, Jerome H.	\$3,276
Nordstrom, Timothy W.	\$3,708	Salvati, Paul D.	\$3,272
Hatton, Catherine E.	\$3,688	White, Robert L.	\$3,228
Adler, Jeffrey S.	\$3,683	Muni, Joseph P. Jr.	\$3,191
Barber, Matthew A.	\$3,600	Borosak, William J. Jr.	\$3,187



## Writing Agents

FOR THE WEEK ENDING

### Combined Health/Life

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Hunt, Marilee	\$3,168	Altner, Robert M.	\$2,844
Lassandrello, Janice M.	\$3,144	Aronoff, Thomas H.	\$2,844
Becker, Gary S.	\$3,108	Burke, April L.	\$2,844
Holve, Bernard B.	\$3,108	Mannoni, Audrey	\$2,844
Bradbury, A.C. J.	\$3,107	Palmer, Casey V.	\$2,844
Pierre, Roger	\$3,096	Schwartz, Scott J.	\$2,844
Jordan, Diana L.	\$3,084	Sonzogni, Brett	\$2,844
Terminiello, Christine	\$3,084	Rose, Vicki A.	\$2,760
Pannuto, Rosemarie L.	\$3,080	Kohn, William B.	\$2,688
Ratliff, Dale III	\$3,048	Russell, Philip	\$2,688
McGregor, Iyan L.	\$3,036	Szilagyi, Kathleen	\$2,688
Mankamyer, Mary	\$3,024	Bennett, Don A. Sr.	\$2,676
Santiago, Paul	\$3,024	Bushko, Heidi	\$2,676
Simon, Julie	\$3,011	Schroeder, Zac	\$2,676
Kirby, Joseph S.	\$2,976	Bono, Peter F.	\$2,670
Lobdell, Deborah H.	\$2,976	Hilgendorf, Sydney M.	\$2,651
Malooley, Michele A.	\$2,929	McClure, Michael L.	\$2,616
Kingsley, Beverly J.	\$2,927	Mairano, Alexander E.	\$2,568
Sperling, Philip S.	\$2,927		